



## Talend Accelerates Growth by Opening New Office in India

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*Important Hub for Supporting Existing Global Customers and Partners and Driving New Business*

REDWOOD CITY, Calif. & BANGALORE, India--(BUSINESS WIRE)--Jun. 22, 2017-- [Talend \(NASDAQ:TLND\)](#), a global leader in [cloud](#) and [big data](#) integration solutions, today announced the official opening of its office in Bangalore, India, to address regional sales opportunities and better serve client needs on a global basis. The new facilities house members of Talend's customer success team, including professional services, who will provide support and training to the surrounding regions and to the many global Talend customers and [System Integrators](#) (SIs) that have major development hubs or Centers of Excellence in India. Talend's India team also includes sales representatives who will help meet the growing opportunity for Talend solutions in the region spurred by the aggressive move by public and private companies towards digitalization.

According to Gartner, IT organizations in India are undergoing change at a tremendous pace. India boasts one of the fastest-growing economies in the world. Business is booming. Indian companies have committed to digitalization and expect the IT organization to help. Like their top-performing counterparts, Indian CIOs list digital business and growth or market share as their enterprises' top strategic business priority through 2017. In fact, Indian CIOs say it more emphatically: 37% listed digital business as a top priority vs. 28% of top performers (and 21% of global respondents).<sup>1</sup>

"I'm excited by our new presence in India, which I view as an important part of our overall global business strategy," said Mike Tuchen, Talend CEO. "Talend's new office in Bangalore puts us closer to the development teams of many of our largest customers. It will also be tremendously helpful as we continue to deepen and expand our relationships with large SI partners like Accenture, Capgemini, Cognizant and Wipro that all have a significant presence in India."

The new office, which will be one of company's largest in APAC, will help Talend deepen its collaboration with partners and accelerate training of their associates on Talend solutions. Based on current commitments from leading SIs, Talend expects the number of consultants trained in 2017 to more than triple 2016 totals. Growth in the number of trained Talend consultants will help SIs address their increasing customer demand for skilled big data and cloud resources to support their digital transformation.

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### About Talend

Talend (NASDAQ: TLND) is a next-generation leader in cloud and big data integration software that helps companies make data a strategic asset that provides realtime, organization-wide insight into customers, partners, and operations. Through its open, adaptive, and unified integration platform, Talend delivers the data agility required for companies to rapidly adopt the latest technology innovations and scale to meet the constantly evolving demands of modern business. A leader in the 2016 Gartner Magic Quadrant for Data Integration Tools and Forrester Wave: Big Data Fabric Q4 2016, Talend's solutions support over 1500 global enterprise customers including Air France, GE, and Lenovo, across a range of industries. For more information, please visit [www.talend.com](http://www.talend.com) and follow us on Twitter: [@Talend](#).

<sup>1</sup> 2017 CIO Agenda: An India Perspective, Partha Iyengar, 10 January 2017

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