



## Talend Cloud and Big Data Business Delivers 100% Year-over-Year Growth for the Ninth Consecutive Quarter

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*Success Based on Strong Adoption by Large Enterprise Companies and Ability to Expand within Existing Customer Base*

REDWOOD CITY, Calif.--(BUSINESS WIRE)--May 22, 2017-- [Talend \(NASDAQ:TLND\)](#), a global leader in [cloud](#) and [big data](#) integration software, announced that revenue grew 44 percent year-over-year to \$32.9 million in Q1, which was driven by new wins with large enterprise customers, growth in international markets, and the successful execution of its land-and-expand strategy. New customer highlights include two large, global enterprises that turned to Talend to manage increasing data volume, variety and velocity, as well as a large private Ivy League university that chose Talend to help streamline its move to the cloud.

"In the first quarter, we saw a 60 percent increase over the same period last year in the number of enterprise customers with over \$100,000 per year in annualized subscription revenue," said Mike Tuchen, CEO, Talend. "I believe our success during the quarter underscores the market shift to cloud and big data platforms where Talend offers a clear competitive advantage and can support companies as their data needs continue to evolve to support more users and more advanced use cases."

In addition to success in the U.S., Talend is continuing to enjoy success internationally. During the quarter, Talend secured a new agreement with a leading UK retailer to manage and consolidate customer data following a merger. Talend also expanded its relationship with [TESCO](#), the fifth largest food retailer in the world. TESCO is expanding its use of Talend to create a standard product catalog to optimize inventory and supply chain management.

In the Asia Pacific region, [Qudos Bank in Australia](#), an existing customer, increased its use of Talend to support a migration of its core banking system that will change fundamental aspects of the bank's operations – from its backend systems to the digital experience it offers customers. As announced in Q3, Talend added [HP Inc.](#) as a new logo helping to support their new Hadoop-based Enterprise Data Warehouse project. In Q1, HP extended their relationship with Talend, adding more users to support a second phase of projects as part of their initiative to build a new, modern IT infrastructure.

Reinforcing Talend's ability to "land-and-expand" within its customer base, Q1 was the twelfth quarter in a row that Talend earned a net dollar expansion rate of over 120 percent on a constant currency basis.

For more information on Talend's market momentum and customer references, visit [www.talend.com](http://www.talend.com) or listen to a replay of its Q1 results [here](#).

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### About Talend

Talend ([NASDAQ:TLND](#)) is a next-generation leader in cloud and big data integration software that helps companies make data a strategic asset that provides realtime, organization-wide insight into customers, partners, and operations. Through its open, adaptive, and unified integration platform, Talend delivers the data agility required for companies to rapidly adopt the latest technology innovations and scale to meet the constantly evolving demands of modern business. A leader in the 2016 Gartner Magic Quadrant for Data Integration Tools and Forrester Wave: Big Data Fabric Q4 2016, Talend's solutions support over 1500 global enterprise customers including Air France, GE, and Lenovo, across a range of industries. For more information, please visit [www.talend.com](http://www.talend.com) and follow us on Twitter: [@Talend](#).

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